

# New York State Plumbing-Heating-Cooling Contractors

## BENEFITS **GUIDE**



**ADVOCACY**

**EDUCATION**

**CONNECTIONS**

## ***Mission***

**The New York State Association of Plumbing, Heating, Cooling Contractors** is dedicated to the promotion, advancement, education, and training of the industry for the protection of our environment and the health, safety and comfort of our citizens.

Our Association of Plumbing, Heating and Cooling Contractors offers the consumer the very best in qualified personnel to fix your plumbing cooling and heating needs.

NEW YORK STATE



PLUMBING-HEATING-COOLING  
CONTRACTORS ASSOCIATION®  
*Best People. Best Practices.®*

The New York State Association of Plumbing-Heating-Cooling Contractors is a not-for-profit trade organization representing over 170 Plumbing Industry professionals.

Our Contractor members are engaged in the practice of plumbing, heating and cooling. Our Associate members are any person, firm or corporation who is not a contractor that provides products or services to contractor members of this association.

The NYSPHCC is governed by an elected Board of Directors which directs policies and operations of the association according to its Bylaws. The Officers are charged by the Bylaws with specific duties.

A professional staff is retained to implement association policies and to carry out the work of the NYSPHCC, major elements of which are governmental affairs and community relations, communications, conventions and programs, administration of business affairs and many other types of membership services.

There are five local chapters affiliated with the NYSPHCC: One in WNY, Rochester, NYC, and two in Long Island. The NYSPHCC and its chapters are affiliated with the Plumbing-Heating-Cooling Contractors National Association.

Together these Associations (local, state and national) form one of the nation's largest and strongest trade organizations, as befits an industry of such fundamental importance.

Together, they comprise the only organization working around the clock exclusively in the interest of Plumbing-Heating-Cooling Contractors.



# New York State Association of PHCC

PO Box 23, North Tonawanda, NY 14120 | 716.216.4360 | fax: 800-507-1675 | [www.nysphcc.org](http://www.nysphcc.org)

*PHCC is here to help you make the most of your membership. The number of benefits available to members will cover the cost of annual dues. This guide is designed to help you understand all the features available to you. Take a few minutes and read these pages to discover the opportunities that await you as a valued member of the Plumbing-Heating-Cooling Contractors.*

## ADVOCACY

The most important benefit you sometimes don't know is taking place. PHCC's professional government affairs team tracks all legislation that potentially impacts the PHC industry and staff monitors state agencies that regulate our industry. PHCC is your guide to compliance with existing and new government laws, rules and regulations. PHCC has built and maintains relationships with elected officials and regulatory agencies whose decisions directly affect our industry.

## INFORMATION

Your PHCC membership gives you access to the latest information that affects the plumbing-heating-cooling industry through various resources including:

- Connections Contractor Magazine
- [www.nysphcc.org](http://www.nysphcc.org)
- Facebook/LinkedIn
- The State Angle Monthly Newsletter
- Press releases and special updates, as necessary

## EDUCATION

PHCC is committed to bringing you the education that is important to you and your business. More importantly, your association will provide you with the very best training available.

- eLearning Apprenticeship Program
- Scholarships
- Annual Convention

## NETWORKING

A majority of members tell us that networking is the main reason they join PHCC. Networking provides opportunities to gain new business and to solve problems with peers facing the same challenges. PHCC offers various opportunities to build relationships with fellow professionals, suppliers and customers at the local, state and national level.

**WORKERS COMP 501 Group** enables PHCC members to receive as much money as possible from the *maximum discount to a smaller percentage for companies with claims*. Members receive discounts by pooling their individual experiences with the experience of other employers in the PHCC group (Available to contractors of any size).

**Paul Garritan / [pgarritan@hamondgroup.com](mailto:pgarritan@hamondgroup.com) / 516.762.4222 direct**

## **NYS Disability Insurance**

NYS mandates any business with employees to have NYS Disability Insurance (NYS DBL). We are proud to offer competitive rates with a highly regarded service dept. through Standard Security Life of NY as follows:

**Accounts of 1-9 lives paid annual in advance:**

- \$18.00 per male per year
- \$39.60 per female per year
- \$60.00 ANNUAL MINIMUM PREMIUM

**Accounts of 10-49 lives paid quarterly in arrears:**

- \$1.50 per male per month
- \$3.30 per female per month

With Standard Security Life, you will be able to access their website, 24/7 @ [www.sslicny.com](http://www.sslicny.com) to pay your bill online, check status of your policy, issue DB120.1 forms from your office & check the status of a claim.

**Contact: Mary Muscato/716 839 3330 [robillardoffice@yahoo.com](mailto:robillardoffice@yahoo.com)**

**FEDERATED INSURANCE** offers insurance protection products and services to meet virtually all the business and personal insurance needs of business owners: Property, Auto, Liability, Umbrella, Life, Disability income, and Annuities, Risk management services, Annual Client Review program, Claims services and Business succession and estate planning (Not all programs available in NY).

**Justin Harris/[jmharris@fedins.com](mailto:jmharris@fedins.com)**

**SERVICE ROUNDTABLE** Each PHCC contractor receives a complimentary Associate Membership in Service Roundtable that gives you access to tools to help grow your business. Your associate membership includes access to downloads and customizable marketing tools, industry purchasing specials, Profit Report newsletter, comanche marketing, Member Conferences & Industry Trainings and "Limited" Rebates from Roundtable Rewards

## **IMAGE**

The goal of PHCC is to bring awareness of PHCC to consumers & the PHC industry.

- Marketing Materials

As a PHCC member, you will also receive more benefits from your local PHCC chapter and PHCC national.

At all levels, PHCC works to help grow your business and profession. To learn more, contact your local chapter and visit [www.phccweb.org](http://www.phccweb.org)

## **PHCC National Benefits Include**

- Legislative Grassroots Network
- Annual Convention and Tradeshow
- Multi-Employer 401(k) Program
- Contractor Resource Center
- Money saving discounts on business services
- Online Webinars and Training
- Enhanced Business Groups
  - Quality Service Contractors (QSC) /
  - Union Affiliated Contractors (UAC)
  - Construction Contractors Alliance (CCA)
- Contractor Referral System
- Consumer Awareness Initiatives